



Press release

Title Landsec appoints Sir Robert McAlpine as main contractor at 21 Moorfields, EC2

From Landsec

Date Embargo: 00.01 16 October 2018

Landsec appoints Sir Robert McAlpine as main contractor at 21 Moorfields, EC2

Landsec has appointed Sir Robert McAlpine as its main contractor to deliver 21 Moorfields, EC2, using a new collaborative approach to construction partner selection.

The hugely complex construction at 21 Moorfields, designed by WilkinsonEyre, will deliver a 16-storey office block which has been pre-let to Deutsche Bank to house its new London headquarters.

The site is directly above Moorgate underground station – where tube lines are remaining active throughout the development – and the new western ticket hall to Liverpool Street Elizabeth Line station. The solution to building on this challenging site is a steel frame which spans the full width of the station, some 60 metres - the wingspan of a jumbo jet.

To ensure maximum efficiency on this complex development, Landsec has trialed an enhanced procurement process, focused on collaboration and team-fit to find the most suitable supplier to take on the construction challenge.

Behavioural assessment, more commonly used in the public sector, aims to help clients and supply partners achieve better outcomes together. Landsec worked with potential contractors in workshops where project teams were interviewed and observed on their collaborative working, communication and problem-solving skills.

Following the assessment process, Landsec selected leading UK construction and engineering company Sir Robert McAlpine as its main contractor. Landsec has previously worked with McAlpine on its London development 62 Buckingham Gate.

Beth West, Head of Development, London at Landsec said:

"For a build of this size and complexity to be a success it requires not only the highest level of construction expertise, but also a culture where challenges can be discussed openly, tackled and overcome together.



"How we select and work with our supply chain mirrors our customer approach of partnership and collaboration. Sir Robert McAlpine joining us to work on the transformation of the Moorgate area is reflective of the high ambitions we have for the scheme."

Paul Heather, Regional Managing Director at Sir Robert McAlpine commented:

"We're incredibly pleased to be appointed to deliver this exceptional project with Landsec. We look forward to deploying our technical excellence to overcome any complexities in the project and continuing our work in the capital."

Ends

About Landsec

At Landsec, we believe great places are for people to experience and are made with the experience of great people. Across 24 million sq ft of real estate and a portfolio valued at £14.1 billion, we own and manage some of the most successful and recognisable assets in the country.

In London, our portfolio totals more than £7.8 billion, and consists of 6.4 million sq ft of real estate. From the world-famous Piccadilly Lights to the transformation of Victoria, SW1, we deliver exceptional experiences for the businesses and people that live and work in, and visit, the capital.

In Retail, across our 17.6 million sq ft of assets, we create outstanding experiences for customers and guests alike. Combined with the strength and resilience of our portfolio, this means we regularly outperform industry benchmarks for footfall and sales. We offer more than convenience and choice, recognising that memorable destinations are key to attracting the shoppers and retailers of today, and tomorrow.

We also aim to lead our industry in critical long-term issues – from diversity and community employment, to carbon and climate resilience. Everything we do is grounded in experience and begins with people. We deliver value for our shareholders, great experiences for our customers and positive change for our communities. At Landsec, everything is experience.

Find out more at landsec.com

Please contact:

Zara Lockwood
Communications Manager
<u>zara.lockwood@landsec.com</u>
+44 (0)786 7743 651